

Strategic Planning Process

In 2016 HousingLink completed a new strategic plan! With community input, our staff, Board of Directors and Strategic Planning committee identified the following goals for 2017 - 2019.

GOAL - Enhance services for renters and service providers, expanding their housing choices and knowledge, so they are empowered to find stable housing and strengthen communities.

We got a head start on this goal in 2016 by raising funds to begin the Housing Hub project. Once completed, this website will connect renters to project based waiting lists. This innovation will:

- Show renters their status on waiting lists in real time.
- Streamline processes at properties.
- Provide new unduplicated data about the demographics of households on waiting lists.

Stay tuned for updates about Housing Hub as we fundraise for and develop this game-changing service!

GOAL - Increase awareness and breadth of impact that HousingLink's research & data has in the community, driving innovative solutions in affordable housing.

HousingLink's rental housing data is one of the best kept secrets in Minnesota. Are you looking for information on affordable rental housing in your community, data on private market rental housing, rent reasonableness data for housing authorities, or insight on a research project? We have you covered!

GOAL - Leverage HousingLink's unique relationship with private market landlords to encourage a broad spectrum of listings while promoting the adoption of recognized best practices and increasing housing choice and quality in our community.

We began work on this in 2016 by launching a pilot of our Landlord Loyalty Club. Landlords that list on or donate to HousingLink enjoy free education with real estate credits, online forums, and an answer line where they can call, text or email property management questions. With over 135 members already, we are pushing forward on this initiative!

<mark>1,377,860</mark>

Searches for Affordable Housing Affordable Vacancies & Waiting List Openings Listed

2.9 million Page Views of

Housing Resources

Simplifying Housing Information

170,017 Views of subsidized housing information.

109,399 Views of Housing Authority Waiting List status.

7.8 million

Notifications of housing openings sent through 2016.

4,658 Listings that would consider a Section 8 voucher. 6,120 Visits for Fair Housing

information.

Simplifying Housing Data

- Streams The foundation of affordable housing research in the Twin Cities.
- Twin Cities Rental Revue A quarterly report that tracks market rate rents.
- Rent Reasonableness data for housing authorities.
- Housing research for community agencies.
- MN Housing Measures (in partnership with the McKnight Foundation).
- Housing Counts (in partnership with Family Housing Fund).



HousingLink strategically partners with others to promote housing choice, stability and equity in Minnesota.

2016 SUPPORTERS

Bloomington HRA

Eide Bailly (In-Kind)

Family Housing Fund

Google, Inc. (In-Kind)

Hennepin County

of Minnesota

Greater Minnesota Housing Fund

Jay & Rose Phillips Family Foundation

Minnesota Multi Housing Association

Minneapolis Public Housing Authority

Redmon Law Charted (In-Kind)

St. Paul Public Housing Agency

Hugh J. Andersen Foundation

Many Individual Donors

McKnight Foundation

Metropolitan Council

Saint Paul Foundation

Scott County CDA

Minnesota Housing

Here are some partner projects on which we worked: Fair Housing MN - Fairhousingmn.org Affirmative Marketing Toolkit - Fairhousingmn.org/providers/toolkit Hennepin County Lead Safe - housinglink.org/List/LeadSafe

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Visit housinglink.org/AboutUs/annualreport to view our Form 990 and audited financials.

612-522-2500

www.housinglink.org

5% 6% In Kind/Other ncome Earned Income **41**[%] 38 Contracts Grants Expenses 83% 3% rogram Fundraising

Administrative

Financials

Target