

# SIMPLIFYING AFFORDABLE HOUSING

# **Housing Hub**

Throughout 2018 we continued to develop Housing Hub, which will go live in summer 2019! This service transforms how low-income renters access affordable housing waiting lists, and how properties manage waiting lists and fill openings.

#### **Beyond Backgrounds**

This unprecedented rental market makes finding housing difficult for people with criminal backgrounds, recent evictions, bad credit and Housing Choice Vouchers. Beyond Backgrounds acts as an insurance fund for landlords willing to make exceptions to their screening criteria for renters with barriers. Thanks to the generous support of Minnesota Housing, Suburban Metro Area CoC (SMAC) and Pohlad Family Foundation, Beyond Backgrounds provides support to renters and landlords in Anoka, Carver, Dakota, Scott and Washington counties.

In 2019, Beyond Backgrounds is expanding to support families with Metro HRA Housing Choice Vouchers, households in Ramsey County and veterans who are experiencing homelessness!

#### **Overcoming Barriers Videos**

For nearly a decade HousingLink has provided in-person education to renters and human service agencies about overcoming housing search barriers. However, on-demand learning is increasingly important in this rental housing environment. To respond to this need we created four videos with tips about how to search for housing with criminal, credit, rental history, and low-income barriers. These videos also aired as commercials on the CW Twin Cities station. These educational commercials were viewed over 1 million times! Today these videos are integrated into our housing search, and available for viewing in the waiting rooms of local human service organizations.

#### **Rental Housing Briefs**

Housing issues in Minneapolis and Saint Paul are generating more attention, opinions and controversy than we have seen in our 20 years as a nonprofit operating in Minneapolis. At HousingLink, we've earned a reputation as data and housing information experts without spin or a political agenda. Well-informed decisions require a clear, data-driven understanding of the issues. This new monthly report series launched at the end of 2018 features solid data, presented artfully to help cut through noise. It exists to help you form an accurate understanding and well-informed opinions.

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#### Learn more:

Minneapolis Rental Housing Brief St. Paul Rental Housing Brief

1,299,743 **19,673** Affordable Vacancies & Waiting List Openings Listed 2.7 million

Searches for **Affordable Housing** 

**Page Views of Housing Resources** 

# **Simplifying Housing Information**

163.178

Visits for subsidized housing information.

Views of housing authority waiting list status.

Listings that would consider

a Section 8 Housing Choice Voucher.

Members in our Landlord Loyalty Club.

Visits for Fair Housing information.

Notifications of housing openings since we started this service in 2011.

# Simplifying Housing Data

13.2 million

- Streams A complete inventory of publicly-funded affordable rental in Minnesota.
- Twin Cities Rental Revue A quarterly report that tracks market rate rents.
- Rent Reasonableness data for housing authorities.
- Housing research for community agencies.

- MN Housing Measures (in partnership with the McKnight Foundation).
- Housing Counts (in partnership with Family Housing Fund).

# Simplifying Choice & Equity

HousingLink strategically partners with others to promote housing choice, stability and equity in Minnesota.

## Here are some partner projects on which we worked:

Affirmative Marketing Toolkit amtk.housinglink.org

Hennepin County Lead Safe housinglink.org/list/LeadSafe

2018 BOARD OF DIRECTORS		2018 SUPPORTERS
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Cara Melvin, LISW	Social Services Manager,	
Cara Mervin, LISW	Hennepin County Medical Center	FINANCIALS
Nuria Rivera-Vandermyde		Income
	City of Minneapolis	income
Lael Robertson	Staff Attorney, Housing Justice Center	<b>48</b> <sup>%</sup> Grants
Ellen Sahli	President, Family Housing Fund	33 <sup>%</sup> Contracts
Terri Smith	Director, Metropolitan Council	12 <sup>%</sup> Earned
	Housing and Redevelopment Authority	7%

### Contact

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#### www.housinglink.org

Visit housinglink.org/AboutUs/annualreport to view our Form 990 and audited financials.

# 12<sup>%</sup> Administrative

**Expenses** 

85<sup>%</sup> Program

3<sup>%</sup> Fundraising

In-Kind