Rents

Median Rents¹

<table>
<thead>
<tr>
<th></th>
<th>ONE BEDROOM</th>
<th>TWO BEDROOM</th>
<th>THREE BEDROOM</th>
</tr>
</thead>
<tbody>
<tr>
<td>September 2020</td>
<td>$1,050</td>
<td>$1,362</td>
<td>$1,450</td>
</tr>
<tr>
<td>September 2019</td>
<td>$1,095</td>
<td>$1,495</td>
<td>$1,600</td>
</tr>
</tbody>
</table>

-4% Decrease YOY

September 2020   $1,050
September 2019   $1,095

-9% Decrease YOY

September 2020   $1,362
September 2019   $1,495

-9% Decrease YOY

September 2020   $1,450
September 2019   $1,600

Income Required to Rent a Home in September 2020

Figures are based on the common landlord screening requirement that an applicant must earn 2.5 times the rent in income.

<table>
<thead>
<tr>
<th></th>
<th>ONE BEDROOM</th>
<th>TWO BEDROOM</th>
<th>THREE BEDROOM</th>
</tr>
</thead>
<tbody>
<tr>
<td>September 2020</td>
<td>$2,625</td>
<td>$3,405</td>
<td>$3,625</td>
</tr>
</tbody>
</table>

9% Decrease YOY

September 2020 $2,625
September 2019 $2,750

9% Decrease YOY

September 2020 $3,405
September 2019 $3,700

Vacancy Distribution by Building Type²

<table>
<thead>
<tr>
<th></th>
<th>APARTMENT</th>
<th>SINGLE FAMILY HOME</th>
<th>OTHER (Condo, Duplex, Townhome)</th>
</tr>
</thead>
<tbody>
<tr>
<td>September 2020</td>
<td>77%</td>
<td>9%</td>
<td>14%</td>
</tr>
<tr>
<td>September 2019</td>
<td>60%</td>
<td>16%</td>
<td>24%</td>
</tr>
</tbody>
</table>

1 To learn more about HousingLink rent data, [watch this video](http://www.example.com).

2 Different than “vacancy rate,” we are saying that OF the vacancy rate (around 3%), xx% of the vacancies are apartments, xx% are single family homes, and xx% are of another building type.

Source: HousingLink’s *Market Rent Data.*
Rental Housing Affordability

Median One Bedroom Rents¹

<table>
<thead>
<tr>
<th></th>
<th>SEPTEMBER 2020</th>
<th>SEPTEMBER 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tax Credit Properties</td>
<td>$1,085</td>
<td>$1,056</td>
</tr>
<tr>
<td>Market Rate Properties</td>
<td>$1,050</td>
<td>$1,097</td>
</tr>
<tr>
<td>Listed on HousingLink</td>
<td>$999</td>
<td>$955</td>
</tr>
</tbody>
</table>

¹ Source: HousingLink’s Market Rent Data.

Number of NOAH Rental Vacancies²

<table>
<thead>
<tr>
<th></th>
<th>ONE BEDROOM</th>
<th>TWO BEDROOM</th>
<th>THREE BEDROOM</th>
</tr>
</thead>
<tbody>
<tr>
<td>September 2020</td>
<td>454</td>
<td>303</td>
<td>91</td>
</tr>
<tr>
<td>September 2019</td>
<td>320</td>
<td>152</td>
<td>49</td>
</tr>
</tbody>
</table>

² Ibid. As of the April 2020 report, we re-defined “NOAH” from a set rent range across all rental listings to a standard “affordable to 60% of Area Median Income” benchmark that accommodates changing incomes as well as number of bedrooms and likely utility costs by unit.
Rental Housing Affordability

% of Minneapolis Rental Vacancies Affordable by Income Level¹

<table>
<thead>
<tr>
<th>Income Level</th>
<th>September 2020</th>
<th>September 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>30% AMI*</td>
<td>1%</td>
<td>0%</td>
</tr>
<tr>
<td>50% AMI*</td>
<td>20%</td>
<td>10%</td>
</tr>
<tr>
<td>60% AMI*</td>
<td>52%</td>
<td>35%</td>
</tr>
<tr>
<td>80% AMI*</td>
<td>85%</td>
<td>68%</td>
</tr>
<tr>
<td>100% AMI*</td>
<td>94%</td>
<td>86%</td>
</tr>
</tbody>
</table>

¹ To learn more about how HousingLink calculates affordability by area median income, watch this video.
*AMI (Area Median Income) is $72,400 for an individual and $103,400 for a family of four in the Twin Cities Metro (HUD, 2020).

Source: HousingLink’s Market Rent Data. AMI based on HUD’s Income Limits data, published annually at https://www.huduser.gov. Affordability analysis based on a family paying no more than 30% of income on gross housing costs, accounting for household size, utility costs, and building type.
Subsidized Housing in Minneapolis

September 2020 Vacancies Willing to Accept a Section 8 Housing Choice Voucher¹

<table>
<thead>
<tr>
<th>Room Type</th>
<th>September 2020</th>
<th>September 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>One Bedroom</td>
<td>41</td>
<td>11</td>
</tr>
<tr>
<td>Two Bedroom</td>
<td>38</td>
<td>12</td>
</tr>
<tr>
<td>Three Bedroom</td>
<td>23</td>
<td>8</td>
</tr>
</tbody>
</table>

¹ Source: HousingLink’s Market Rent Data.
² Source: Minneapolis Public Housing Authority.
³ Source: Waiting list openings advertised on HousingLink include Public Housing, Project Based Section 8, Tax Credit, and more.

Housing Choice Vouchers forfeited from Q3 2020²

This figure refers to vouchers families were unable to place in service. This can result from rent exceeding the Public Housing Authority’s ability to adequately subsidize the voucher holder’s portion of, or a landlord’s unwillingness to participate in, the Section 8 Housing Choice Voucher program. Periods of low vacancy, such as Minneapolis is currently experiencing, typically exacerbate both of these constraints.

September 2020 Waiting List Openings³ ↓ up from 12 last year.
Rental Housing Stock
Licensed Rental Units – Q3 2020¹

98,926
Licensed units
+2.6% since 2019

1,646
“Tier 3” rental units
-11.7% since 2019

24,858
Units in 1 and 2 Unit Licenses
+1.2% since 2019

1,016
Units of Short-Term Rental Stock
(↓ 27% from 2019)

Source: Analysis of City of Minneapolis Regulatory Services rental license data. Note: The City of Minneapolis uses a tiered rating system as part of their rental process. Tier 3 rentals are those which require excessive city services, are poorly maintained or managed, and may be at a higher risk for fire damage. Tier 3 rentals are additionally on the most frequent inspection cycle (one-year).

Source: September 2020 search of “entire home” rentals on AirBnB.com.
Apartment Development as of the end of Q3 2020¹

- **Proposed Projects**
  - w/Known Affordable Units: 50
  - w/no Known Affordable Units: 92

- **Permitted & Under Construction Projects**
  - w/Known Affordable Units: 29
  - w/no Known Affordable Units: 108

Presence of affordable units is not always known when information is gathered for this metric and thus it is most accurate to simply refer to projects “w/Known Affordable Units” and projects “w/no Known Affordable Units.”

Average Price-Per-Unit Apartment Sales
Q4 2019–Q3 2020²

- **Average Price:** $165,727 Per unit
- **Change:** 29% down from previous 12 months

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¹ Source: This analysis is based on development monitoring by the Metropolitan Council, and consists of selected proposed, permitted, and under construction place-level residential and nonresidential projects, as opposed to individual units. Data on residential and nonresidential projects are obtained on an ongoing basis from daily, weekly, monthly and quarterly publications such as Finance & Commerce, Mpls./St. Paul Business Journal, Pioneer Press, Star Tribune, Twin Cities Business Magazine, and Minneapolis Trends Reports, as well as a multitude of other sources such as school district updates, developer websites and television news reports, among others. Complete attribute data for all entries may not be available and for purposes of this report, projects in a withdrawn, on hold, or complete status are not reported.

² Source: This analysis is based on research conducted since 2011 exclusively on projects vetted or written about by Finance & Commerce publication for its Twin Cities Apartment Sales Tracker, available at finance-commerce.com.
Notable Housing Facts

44% of Minneapolis renters live in housing that is not affordable to them¹

Affordability is defined as paying no more than 30% of pre-tax household income on gross housing costs (which includes rent and utilities). Those paying more than 30% of their income on housing are considered cost-burdened, a figure that is typically much higher among renters than homeowners.

6.2% of Minneapolis Public Schools students experienced homelessness in the past year²

Minneapolis Public Schools tracks homeless and highly mobile students lacking a fixed, regular, and adequate nighttime residence (homelessness as defined by the McKinney-Vento Homeless Assistance Act). This includes children who live in shelters and transitional housing; those living in motels, hotels, and weekly-rate residences; those doubled-up with friends or non-immediate family; those living in abandoned buildings, public space, or cars; and those awaiting foster care placement.

Availability of Housing for Special Populations September 2020³

- 60 Housing openings with one or more accessible features (↑ up from 21 last year).
- 114 Keys-for-Heroes (Veteran-Friendly) openings. (↑ up from 52 last year)

¹ Source: Analysis of 2019 1-year American Community Survey data from the US Census. For more discussion of this topic, including figures on “severe cost burden” (those paying more than 50% of their income on housing costs), visit: https://metrocouncil.org/Housing/Planning/Housing-Policy-Plan-Dashboard/Housing-Cost-Burden.aspx
² Source: Minneapolis Public Schools, for the 2018-2019 school year.
³ Source: Advertised vacancies on HousingLink.org.
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Marketing Manager  
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